



**Massive Networks CTO, Paul Mako, will be presenting at the upcoming MSP Expo West event, in sunny Las Vegas**

*The MSP Expo is where business owners and technology specialists in the channel come together to grow managed services.*

**LOUISVILLE, Colo. - May 8, 2018 - [PRLog](#)** -- Vegas anyone? Massive Networks is heading to sunny Las Vegas, Nevada next week to exhibit at the upcoming MSP Expo, a collocated event with ITEX, one of the most significant and most extensive national trade shows that connects vendors and resellers in the office technology space. Massive Networks CTO, Paul Mako, will be joining two-panels moderated by Paula Bernier, the Executive Editor of TMC.

Mako's first panel, "*How to Grow Your MSP Business & Avoid Missed Opportunities*," will join an array of executives from Netsapiens, Tigerpaw Software, the Breakthrough Technology Group, and TBI on the panel, which takes place on Wednesday, May 16th from 9:00 AM to 10:00 AM. Mako, along with **Ken Adams, VP of Marketing at Netsapiens, Jason Blohm, Account Manager at Tigerpaw Software, Jeff Kaplan, CEO of Breakthrough Technology Group, and Steve Roos, VP of Technology & Business Development at TBI** will offer insight on how Managed Service Providers can maximum value out of their business.

The second panel, hosted on Thursday, May 17th at 9:00 AM, the topic is focused on, "*How MSPs Can Compete in the Age of the Hyperscale Cloud Provider*." The panel advisors include **Paul Tien, CEO of Morro Data** and **Karl Zimmerman, CEO of Steadfast**. This goal of this discussion will primarily aim at how managed service providers can efficiently get the support they need moving to the cloud and how to handle cloud migrations. Additionally, the panel board will take a deeper dive into how MSPs can keep operations running as they move to hybrid and cloud-based environments.

*"I am excited to attend the first MSP Expo West event that is collocated with ITEX, alongside my peers from Netsapiens, Tigerpaw Software, Breakthrough Technology Group, TBI, Morro Data, and Steadfast. Their thought leadership within the managed services industry is critical for MSPs looking to expand their services and generate recurring revenue," Mako states. "MSPs looking to understand the intricacies of the cloud and what options are available to them will benefit from these panels by giving them insight on how to make effective buying decisions."*

Massive Networks is a premier network transportation and colocation provider that specializes in Premium-Blended Internet and layer 2 Private Line Transport connections from **office-to-office, data centers, and cloud applications** for hard to reach facilities. With over 1.7 million fiber-lit buildings nationwide, Massive Networks can transform network connectivity from bandwidth-intensive services with their One Pipe Multi-Connect Solution. Massive's proprietary One Pipe Multi-Connect Solution can out perform SD-WAN and expensive MPLs networking options.

**For more information about Massive Networks, including recent news about the company, and awards, visit [www.MassiveNetworks.com](http://www.MassiveNetworks.com).**

**To request a meeting with Massive Networks at the MSP Expo West event, please email [marketing@massivenetworks.com](mailto:marketing@massivenetworks.com).**

### **About Massive Networks**

Massive Networks provides enterprise-class data transport solutions across the entire US domestic carrier ecosystem and to 181 countries worldwide. Their blended managed network delivers high-speed Internet and private line connections to over 1.7 million fiber-lit buildings, data centers, and cloud providers nationwide.

Headquartered in Boulder County, Colorado with data centers and offices throughout the United States, Massive Networks NOC engineers have years of experience navigating the Carrier Ecosystem and act as an extension of your IT team. Massive Networks provides NNI (Network to Network Interface) to dozens of national carriers and Direct Peering Exchanges with Amazon Web Services, Google Cloud Platform, Microsoft Azure, Office 365, and more!

To learn more about our solutions and technical expertise visit us at <https://www.massivenetworks.com/> or follow us on Twitter at [@Massive1Networks](https://twitter.com/Massive1Networks).

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